



Laxmi Cotspin Limited

World Class Premium Quality Yarn and Cotton...

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Table of Contents

Chairman's Message & Financial Highlights

Company Overview

Industry Overview

Business overview



Chairman's Message :

- ▶ Our company engaged in the processing of textiles since incorporation. Over the year we believe that we have established a strong customer base and good marketing setup. Further our group has sufficient marketing expertise and wide marketing network, which is and would be channeled for our business and expansion, if any. We have dedicated division for marketing different types of cotton yarn in various types of textiles value chain in different geographical location, in India and abroad. The sales division and export division are responsible for marketing of our product.
- ▶ I am glad to inform you that, we are going to take one more expansion in this financial year by adding the 14592 ring spindles, 454 open end rotors and six TFO Machines with 1 assembly winder.
- ▶ Also we are going for further diversification in our product by adding 3 oil extraction machines in our ginning unit to process our own cotton seed for manufacturing of cotton oil cakes and edible oil subject to approval of board and share holders.
- ▶ We would like to assure that we will continuously seek opportunities and make our best efforts to contribute towards the growth and success of the organization

Yours Truly,
Rajesh Bansal

Annual Profit & Loss Highlights

Particulars	(Rs. Lakhs)	FY17-18	FY16-17	FY15-16
Operational Revenue		14206.72	11484.61	11391.74
Cost of goods sold		10614.07	8561.81	8408.49
Employee Cost		709.65	529.90	399.94
Other Cost		1382.22	1250.05	1297.00
EBITDA		1500.78	1142.85	1251.2
EBITDA Margin%		10.56%	9.95%	10.98%
Depreciation		743.05	572.33	690.29
Interest		339.65	188.91	286.60
Exceptional Item		0.00	-2.54	2.84
Profit Before Tax		418.08	379.07	277.15
Tax		159.75	111.06	-36.12
PAT		258.33	268.01	313.27
PAT Margin%		1.85%	2.34%	2.77%

- Revenue increase by 22 % from last financial year due to the increase in demand of the product.
- EBITDA increased Rs. 357.93 Lac's, adding new products and seeding new markets

Balance Sheet Highlights- As on 31st Mar' 18

Particulars (Lakhs)	(Rs.)	As on 31 st Mar- 18	As on 31 st Mar- 17
Shareholder's Funds		4423.33	4268.18
Share capital		1714.77	1714.77
Other Equity		2708.56	2553.41
Non-current liabilities		1525.16	1676.13
Long term borrowings		1383.52	1582.20
Deferred tax liability		103.13	65.83
Long term Provision		38.51	28.10
Current liabilities		5158.85	4569.23
Short Term Borrowings		3647.91	3401.14
Trade Payables		612.12	320.54
Other Financial Liability		675.03	646.94
Provisions		223.79	200.61
Other Current liabilities		0.00	0.00
Total Equities & Liabilities		11107.34	10513.54

Particulars	(Rs. Crs)	Ason31 st Mar-18	Ason31 st Mar-17
Non-current assets		3931.85	4263.01
Property , Plant & Equipment		3931.85	4160.18
Intangible Assets		0.00	0.00
Capital Assets under dev.		0.00	102.83
Financial Assets			
Other Investments		0.00	0.00
Other Financial Assets		0.00	0.00
Deferred tax assets (net)		0.00	0.00
Long term loans and advances		0.00	0.00
Other non-current assets		0.00	0.00
Current assets		7175.48	6250.54
Inventories		2677.95	3156.13
Financial Assets			
Trade receivables		3795.69	2453.97
Cash & Cash equivalents		125.68	99.32
Short term loans and advances		218.13	216.17
Other Current Assets		358.03	324.95
Total Assets		11107.33	10513.55

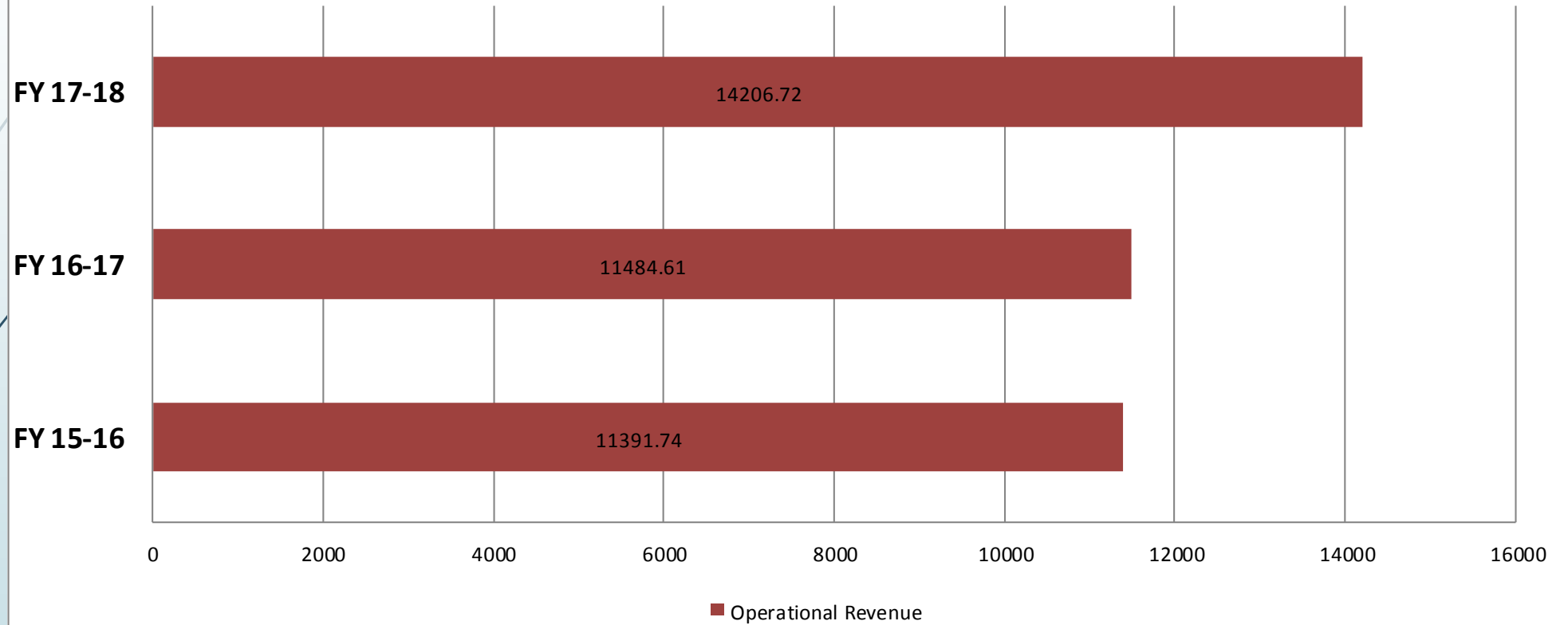
Key Ratios For Investor

Ratio	Analysis basis	31 st March 2018	31 st March 2017
Price to Sales Per Share Ratio	Market Price/Sales per share	0.18	0.30
Current Ratio	Current Assts/ Current Liabilities	1.32	1.30
Quick Ratio	(Current Assets-inventory)/current Liabilities	0.80	0.61
Price to Earning Ratio	Market Price/ Earning per Share	9.6	12.76
Times Interest Earned (Accrual)	(Interest Exp + Tax Exp. +Income from Cont Operation)/Income from Cont Operation.	5.19	7.46
Times Interest Earned (Cash)	(Interest paid + Cash flow from Operation)/Interest Paid	3.95	5.46
Price to Book Value Ratio	Market Price/ Book Value per share	0.56	0.80
Fixed Asset Turnover Ratio	Total Fixed Assets/Revenue	28.14%	37.23%
Liabilities to Assets Ratio	Total Liabilities/Total Assets.	0.6018	0.5940
Return on Assets	Revenue/Total Assets	11.70%	12.30%
Return on Capital Employed	Revenue/Total Funds Employed	21.8%	19.00%

Snap Shot for investor Pricing Ratios

Per share Analysis	Analysis Basis	31 st March 2018	31 st March 2017
Market Price At year End	www.nseindia.com	Rs. 14.50	Rs.19.90
Book Value	(Total Assets-Liabilities)/No. of shares (As per Audited BS)	Rs. 25.80	Rs. 24.89
Earnings Per Share (EPS)	Earnings to equity shareholder/No. of shares	Rs. 1.51	Rs. 1.56
Cash Earning Per Share (CEPS)	(Net Income + Depreciation)/No. of shares	Rs. 5.84	Rs. 4.90
Sales Per Shares	Total Revenue /No. of Shares	Rs. 81.47	Rs. 66.78
Net Worth of the Company	Total Assets – External Liabilities	Rs. 44.23 Crores	Rs. 42.68 Crores

Revenue Chart

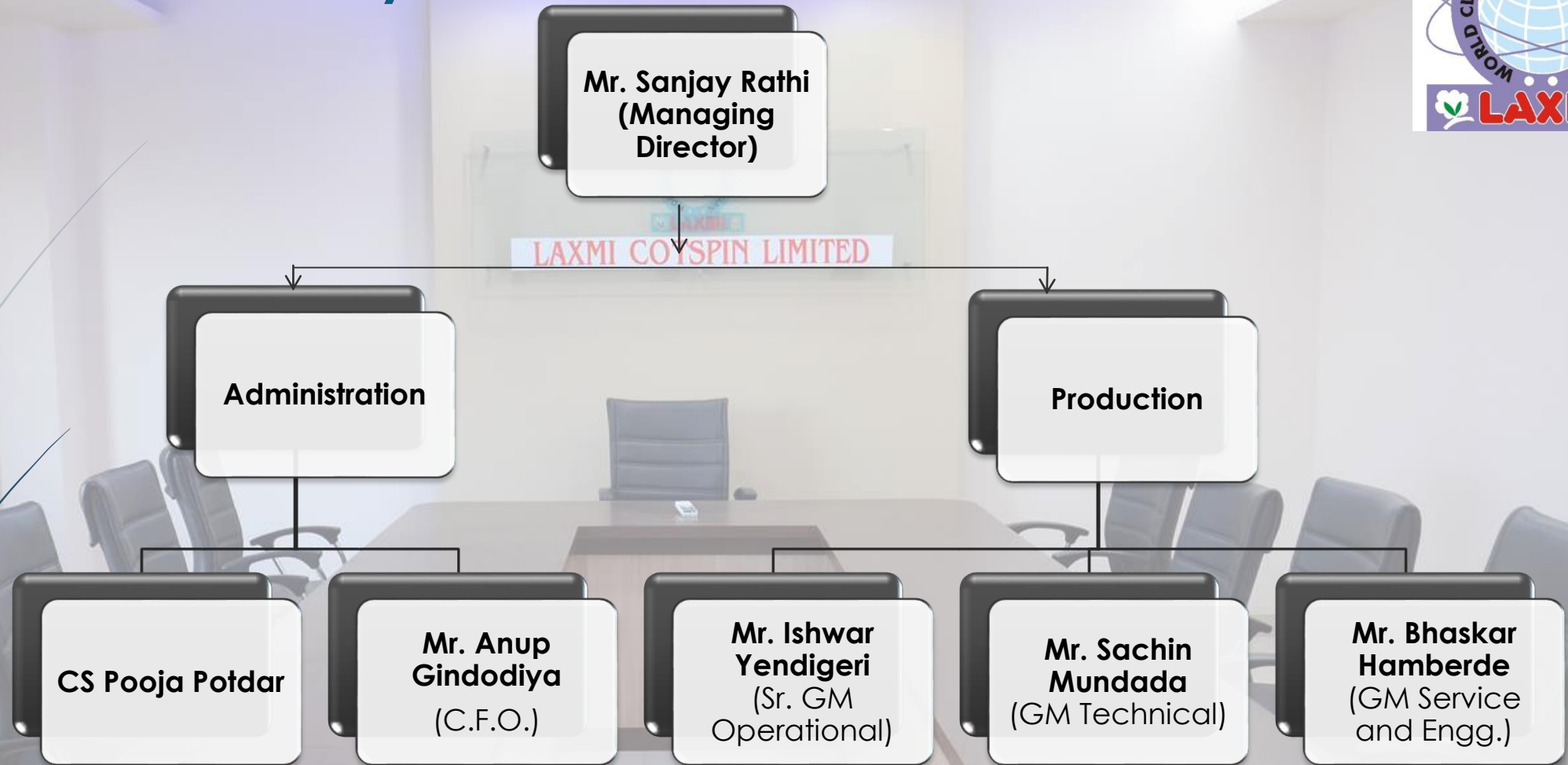




Company Overview

- ▶ Incorporated on 19th October 2005 as a private limited company with 13,200 spindles.
- ▶ Got Listed on National Stock Exchange on 31st March 2017.
- ▶ Deals mainly in Yarn and Cotton Lint production and export.
- ▶ Ring and open ended yarns are main Categories of yarn.
- ▶ Well established in the yarn market the company has a efficient sales and distribution team.
- ▶ Equipped with the state of art latest machineries of international repute with fully automatic, dust and pollution free luwa humidification, Modern color contamination removal and yarn conditioning systems.
- ▶ Company also has a ginning and pressing unit of 48 DR having crushing capacity of 2,50,000 qtls per annum.
- ▶ Associated with the Better Cotton Initiative (BCI), Geneva, Switzerland

Management Hierarchy





Cotton Ginning Department

**Mr. Ramesh Mundada
(VP Admin)**



**Mr. Shrimant Solunke
(Cotton and Ginning Manager)**



Managerial Personnel :



**Mr. Sanjayji Rathi
(M.D.)**

- A Commerce Graduate from Marathwada University
- Completed diploma in business management.
- Director of cotton association of India, Mumbai
- Director of Maharashtra Private SPG Mill Owners Association.
- Founder Chairmen and existing director of Mahesh Nagri Sahakari Pat Sanstha Ltd, Jalna
- Secretary for the year 2018-19 of Rotary Club of jalna

Journey So Far :



- Build a Massive unit on 1 Lac Square Feet of Land at Samangaon, Jalna

- Awarded with **Mega Project Status** by the State Government.
- Expansion with 3600 Spindles with compact version.

- New Expansion of 2 Open end Machines with 384 Rotors.

- Awarded with One Star export house status from The Ministry of Commerce and Industries

- Global Organic Textile Standard (GOTS) for the processing of fibers from certified organic Agriculture Control Union

2006



2008



2011



2014



2017



2007



2010



2012



2016



2018



- Established as a **Private Limited Company**

- Started a **New Ginning unit** with 48 DR State of Art press (Bales).

- Awarded with **BCI certification Project** (Better Cotton Initiative).

- New Expansion of 3 Open end machines with 816 Rotors.

- Awarded with export house status

- Got Listed on National Stock Exchange – “**NSE SME**” Platform

- Major Expansion of 4 open end machines with 1824 rotors.



Textile Industry Overview

Contribution of T & C Industry to India's GDP	4 %
Contribution of T & C Industry to India's Industrial Production	14 %
Contribution of T & C Industry to export earnings	24 %



Industrial Overview

- ▶ Second largest provider of employment after agriculture.
- ▶ The Indian textile industry contributes approximately 5 % to India's Gross Domestic Product (GDP) and 14 % to overall index of industrial production(IIP) for the year 2016-17.
- ▶ India has the potential to increase its textile and apparel share in the world trade from the current level and reach US\$ 80 billion by 2020.
- ▶ Indian Textiles industry accounts for about 24 % of the world's spindle capacity and around 8 % of global rotor capacity.
- ▶ Total Cotton export for the previous year 2016-17 was US \$ 10.56 Billion as per the ministry records.



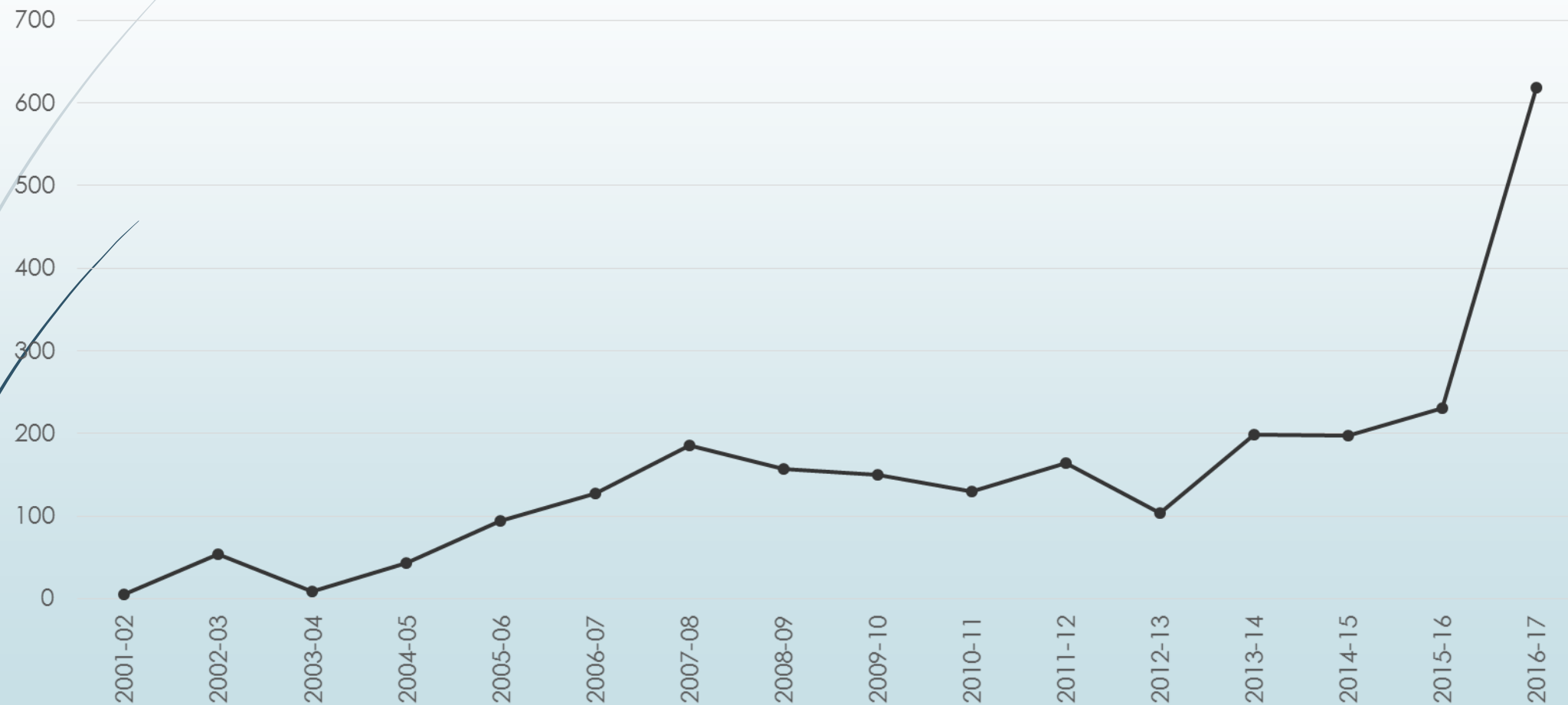
Government Initiatives

- The Indian Government has come up with a number of export promotion policies for the textile sector.
- It has also allowed 100 % FDI in the Indian textile sector under the automatic route.
- Other Make in India Initiatives taken by the government to promote the industry have proved to be very helpful in developing the industry.



FDI in Indian Textile

FDI in US \$ Million



*Source : Ministry of Textiles



Business Structure

Business Activities

Cotton Seeds and Cotton Lint (Bales) Manufacturing

Cotton Yarn Manufacturing

Export (Yarns and Bales)

Certification awards to the company

- Ginning & Pressing unit, 4 Star rating certified by Textiles Committee.
- Star Export House Certified by Government of India
- BCI (Better Cotton Initiative) certified, by Better Cotton Initiative, Switzerland.
- Organic certification from control union for processing & trading 100% cotton yarn.
- Membership of cotton association of india, Mumbai.
- Membership of Texprocil.

Thank You !!!



For further information, please contact:

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